

Name	Company	Position	Location	Salary	LinkedIn profile	Notes
	Campari Group	Commercial Sales Director	Sydney, NSW			First Interview completed: 27/04/2023 9:30am Presentation 02/05/2023 7:30am
	Faber Castell	Sales/ Marketing & Operations Director	Breakfast Point, NSW			Resume received.
	Hoshizaki Lancer Group	ANZ Head of Sales & Marketing	Sydney, NSW			CV received.
	Hartrite Pty Limited	Executive GM	Sydney, NSW			CV received.
	Imperial Brands Australasia	National Business Manager	Castle Hill, NSW			CV received.
	Gregory Commercial Furniture	National Sales Manager	Sydney, NSW			Direct referral. Did not shortlist.
	Hnry	Head of Growth	Sydney, NSW			CV received.
	Everstone Australia	National Sales Director	Sydney, NSW			Resume received. Have shared details.
	Tronics	General Manager	Mona Vale, NSW			Have not received response.
	Teleflex	Business Unit Director	Sydney, NSW			Contacted via seek - reviewing Documents.
	Daikin Australia	National Business Development Manager	Sydney, NSW			Not interested.
	Groupe SEB	National Account Manager	Sydney, NSW			Doesn't feel he's a good fit for The role.
	3M Australia	ANZ Sales Leader	Macquarie Park, NSW			Response not received.
	Amcontrol	GM - Sales & Customer	Sydney, NSW			Not interested.
	Caesarstone Australia	National Sales Director	Sydney, NSW			CV received.

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	AWM - Australian Workstation Manufacturers	Sales Director	Sydney, NSW		Response not received.
	Beranci Corp Group	General Manager	Sydney, NSW		Response not received.
	GridBeyond	Sales Director Australia	Sydney, NSW		Personal details received. Have shared docs for review.
	Pilz	National Sales & Marketing Manager	Sydney, NSW		Personal details received. Have shared documents for review.
	Airlay Floorcoverings	Business Development Manager	Sydney, NSW		Personal details received. Have shared documents
	Stokke AS	Head of Sales	Sydney, NSW		Personal details received. Have shared documents.
	nib health funds	National Head of Sales - nib Travel	Sydney, NSW		Response not received.
	Auspress Systems	Sales Manager NSW/ ACT	Sydney, NSW		Response not received.
	BFX	NSW State Sales Manager	Sydney, NSW		Not interested.
	John S Hays & Associates	National Sales Manager	Sydney, NSW		CV received.
	Rocket Seeder	Non- Executive Director	Sydney, NSW		FMCG background.
	Brother International Australia	Head of Sales	Sydney, NSW		Response not received.
	Metlam Australia	State Manager NSW ACT	Sydney, NSW		Response not received.
	AH Beard	Group Commercial Sales Manager	Sydney, NSW		Not interested.
	Blackwoods	National Strategic Account Manager - Government	Sydney, NSW		Doesn't have the distribution Model experience.
	William Green Pty Ltd	National Sales Marketing Manager	Sydney, NSW		Response not received.
	Sleepeeze Australia	GM NSW/ ACT (since 2022)	Sydney, NSW		Personal details received. Have shared docs to review.
	COS	Head of Sales - Solutions	Sydney, NSW		Personal details received. Have shared documents for Review.
	TMA Group	National Sales Manager	Sydney, NSW		Not right for role - Not up & coming.
	Sofarsolar	National Commercial Sales Manager	Lilyfield, NSW		Not interested in returning to furniture industry
	Buro Seating	National Sales Manager	Manly, NSW		Response not received.
	Steelcase	Managing Director	Sydney, NSW		Response not received.

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	Infinity Commercial Furniture	State Manager	Sydney, NSW			Response not received.
	Programmed	State Manager NSW/ ACT	Maroubra, NSW			Not interested - looking for a position closer to home.
	James Hardie	National Sales Manager	Sydney, NSW			Not interested in changing Roles.
	Legrand Australia	State Manager NSW & ACT	Sydney, NSW			Personal details received. Have shared docs for review.
	Metz Group	National Sales Manager ANZ	Seven Hills, NSW			Personal details received. Have shared docs for review.
	Kaolin Tiles	National Sales Manager	Sydney, NSW			Response not received.
	Polestar	Head of Business Development	Sydney, NSW			Not right for the role.
	Mindhabit	Head Coach & Founder	Bondi Beach, NSW			Resume received. Not right for the role.
	JCHDR Pty Ltd	Business Growth Consultant	NSW			Resume received. Not right for the role.
	BlueScope	State Manager NSW/ACT	Sydney, NSW			CV received. Not right for the role.
	Shift	National Sales Manager	Epping, NSW			Doesn't have required skills/ Industry knowledge.
	LG Electronics Australia Pty Ltd	Head of Major Accounts Commercial	Sydney, NSW			CV received. Not right for the role.
	Tarkett	Managing Director	Five Dock, NSW			Not right for the role.
	Hyggelig Fresh Cacao Pty Ltd	Chief Operating Officer	Lane Cove, NSW			Applied to advert. Currently Reviewing documents
	Milwaukee Tool Australia & NZ	Commercialisation Manager	Sydney, NSW			Shared PD & company information. Awaiting response.
	SC Johnson	VP Asia Pacific	Sydney, NSW			Shortlisted Interview arranged
	Ultron Group Pty Ltd	Chief Operating Officer	Woodpark, NSW			good interview, good skillset in theory. 3 companies that were mentioned during the interviewed all returned bad reports, wouldn't employ him for a number of

					reasons. Some are current customers and I cant feedback anything here so as not to disrupt current supply lines.
	Another One Advisory	Managing Director (Self Employed)	Sydney, NSW		Longlisted. Waiting on suitability statement
	Buddybet Group	Chief Commercial & Legal Officer	Waterloo, NSW		CV received. Longlisted. Waiting on suitability statement
	Healius Ltd	Contractor	Russell Lea, NSW		CV received. Longlisted.
	Wisdom Group	Chief Executive Officer	Sydney, NSW		CV received. Longlisted.
	Pladis Global	General manager APAC	Castle Hill, NSW		good discussion-his base is now \$440k plus STI/LTI's of \$110-170k. Unlikely to want to change to a lower base
	S&D Cambridge Management Services	Managing Director	Sydney, NSW		CV received. Longlisted.
	Fox Factory Australia Pty Ltd	Managing Director	Castle Hill, NSW		again good discussion, but don't think he's the right fit. He is a stay at home Dad for the last 6 months, and feel he is too consultant based, and out of date in the sales machine area, which is where we need the most leadership help. Also he doesn't have to work (financially independent) which takes of some of the hunger to succeed.
	KG Foods Pty Ltd	CEO	Kellyville Ridge, NSW		CV received. Longlisted.
	Faresin Formwork Australia	CEO	South Turramurra, NSW		CV received. Longlisted.
	Vivify Textiles	Founder & CEO	Surry Hills, NSW		CV received. Longlisted.



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	Nutrano Produce Group	CEO	Cronulla, NSW		Longlisted.
	Biz Impact	Owner	Horningsea Park , NSW		CV received
	Pelican Products, Pacific	Managing Director	Sydney, NSW		Longlisted.
	Nexport	Chief Operating Officer	Sydney, NSW		Longlisted. Awaiting response To documents
	Collins Deben Pty Ltd	Managing Director	Rouse Hill, NSW		Longlisted
	JasonL Office Furniture	Co-CEO	Sydney, NSW		Owner - operated
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	Krost Furniture	Managing Director	Sydney, NSW		Owner - operated
	InteriorCo/ Zenith Interiors	CEO	Sydney, NSW		Don't reach out
	Diami Pty Ltd	CEO	Sydney, NSW		Don't reach out
	Chair Solutions	General Manager	Brisbane, QLD		Don't reach out
	JasonL Office Furniture	COO	Sydney, NSW		Don't reach out
	Montage Commercial Interiors	CEO	Sydney, NSW		Don't reach out
	Schiavello	Managing Director	Melbourne, VIC		Owner - operated
	The Appliance Guys	Managing Director	Zetland, NSW		Have not reached out.
	Cavan Office Furniture & Fitout	Managing Director	Sydney, NSW		Have not reached out.
	Ekornes ASA	Managing Director	Sydney, NSW		Have not reached out.
	Green Furniture Hub	CEO	Sydney, NSW		Have not reached out.
	Office Fitout Group	Managing Director	Sydney, NSW		Have not reached out.
	Steelcase	Managing Director	Sydney, NSW		Have not reached out.
	Enlightened Living	Managing Director	Sydney, NSW		Have not reached out.
	Stylecraft	Managing Director	Sydney, NSW		Have not reached out.
	Equip Office Furniture	Managing Director	Sydney, NSW		Have not reached out.

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